

THE ALLIURIS GROUP

ALLIANCE OF INTERNATIONAL BUSINESS LAWYERS

- ATPR Sociedade de Advogados, Lisbon, Portugal
- Brand & Partner, Moscow/Minsk, Russia
- Clerens Legal Partners, Brussels, Belgium
- Farhouat Asselineau & Associés, Paris, France
- FDL Studio legale e tributario, Milan, Italy
- Fraga Bekierman & Cristiano, Rio de Janeiro, Brazil
- Herfurth & Partner, Hanover, Germany
- Jin Mao Partners, Shanghai/Beijing, China
- Karytinis Partners, Athens, Greece
- Kerman & Co, London/Dublin, UK-England/Ireland
- Marco Legal, Madrid/Barcelona, Spain
- Marree en Dijkhoorn, Amsterdam/Amersfoort, Netherld.
- Michelmann & Robinson, New York, Los Angeles, USA
- Muheim & Merz, Zug, Switzerland
- Nyborg & Rørdam, Copenhagen, Denmark
- Pacheco Neto Sanden Teisseire, Sao Paulo, Brazil
- Paschalides & Co LLC, Nicosia, Cyprus
- VHM Vavrovsky Heine Marth, Vienna/Salzburg, Austria
- Cabinet Juridique Saone Rhone, Lyon, France
- Seth Dua, New Delhi, India
- Yamaner & Yamaner, Istanbul, Turkey

The ALLIURIS GROUP is organised as an international association under Belgian Law with its seat in Brussels.
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Alliuris in Vienna

Alliuris held its Spring Board Meeting 2016 in Vienna. It was organised by Alliuris' Austrian partner firm Vavrovsky Heine Marth.

The conference took place from 4th – 6th of March. During these days, the attendants had time to report about actual developments - in matters of the Alliuris group as well as the individual partner law firms - since the last Alliuris Board Meeting in autumn. To further push forward the practice groups as a good instrument for focussed marketing and the building of know-how, there were collected useful new information and stimulus for innovation during the meeting.

Although the host Vavrovsky Heine Marth had to stand in at short notice, they succeeded to show the most beautiful sides of Vienna. On the first evening, the group had dinner at the rooftop restaurant "Grand Étage" while enjoying the great view over Vienna. For Saturday evening, Vavrovsky Heine Marth had chosen the restaurant "Motto am Fluss" which is directly located next to the Danube and, therefore, creates a very special atmosphere.

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Hosting by VHM

Vavrovsky Heine Marth is a forward thinking business law firm with offices in Vienna and Salzburg. A team of 20 experts is available for business and private clients. Focussing on corporate law and corporate recovery, restructuring and insolvency, real estate, regulatory as well as litigation and dispute resolution, the firm offers counsel in all important aspects of economic life. VHM has successfully worked with Alliuris since 2006. As the exclusive Austrian member of the Group, the firm offers its clients access to over 450 experts worldwide and assists their Alliuris colleagues' clients as Austrian expert.

Practice Groups

At the Vienna Spring conference, developments concerning the practice groups were a central topic to discuss.

Automotive

Herfurth & Partner had already announced the preparation of a joint conference together with Vandenberg & Feliu at the Annual Meeting in Hanover. This conference will take place in November 2016 and deal with the US-automotive market - car recalls in the US, to be precise.

IT Media

At the Annual Meeting 2015, Brand & Partners informed the attendees about the IT Cluster in Minsk, Belarus, which could be interesting for international collaboration. Herfurth & Partner has examined the list of firms in the cluster and has recently asked the companies of the IT Cluster in Lower Saxony whether they are interested in contacts and cooperation.

Besides that, Herfurth has established an interdisciplinary expert group for Industrial Internet matters (Industry 4.0) which has published a new 200 pages long report about the key issues of Industry 4.0. Herfurth has contributed an international aspect that includes USA, Brazil, Russia, China and India to the report. This aspect could also be interesting for the Alliuris group. The printed edition was presented at the conference in Vienna, the digital edition was already distributed to the Alliuris members before.

LifeTech Start up New York

Michael Hatchett of Vandenberg & Feliu, N.Y., presented at the last Alliuris Conference in Nice a new program for the promotion of high-tech business and research: SUNY, Start up New York. The Alliuris Group responded to this development and established, as a first step, a small group of biotech experts in order to find out whether businesses are interested in this program. Nyborg & Rordam has also collected information about possible interest of companies in the Oresund area.

In the course of this project, Ms Uzunma Bergmann from Herfurth & Partner has written a brief memo - based on Mr Hatchett's exposé and, in addition, on own research - about the conditions like research program, tax incentives etc. The memo was presented in a brief presentation at the Vienna conference. As a result of the market check it seems that only a few companies would be interested in the Start up New York program.





Integrated Industries in Europe and the USA

The Alliuris Group intensively deals with Industry 4.0 and, in this context, is on top of developments.

German American Business Lounge Hanover Industrial Fair 2016

The United States is the partner country of the Hanover Industrial Fair 2016 and Germany's most important business partner. Germany is the biggest economy in Europe and the centre of European business. Many American companies have already been successful in both the German and European markets, while others are just entering. In recognition of the opportunities that are available for both US and German companies, Vandenberg & Feliu and Herfurth & Partner were pleased to invite interested persons and to talk about business and key issues like:

- Organising a company in Germany / Europe
- European and US data protection standards
- The German concept of „Industrie 4.0“ (Integrated Industry)

The speakers were Mr Raymond L. Vandenberg, Attorney at Law, New York, Mrs Uzunma Bergmann, Attorney at Law, Hanover / New York and Mr Ulrich Herfurth, Rechtsanwalt, Hanover / Brussels.

Alliuris represents the US at the Lower Saxony Foreign Trade Day

As it is the most important business partner of Germany and the partner country of the Industrial Fair, this year's Lower Saxony Foreign Trade Day was rightly focussed on the USA. The Ministerpresident of Lower Saxony Stephan Weil, the German ambassador to the US, Dr Peter Wittig and Dr Wolfram von Fritsch, the head of the Deutsche Messe AG, agree that when it comes to integrated production, a collaboration between Germany and the US is of great importance. Therefore,

a cooperation between the German platform Industrie 4.0 and the US Integrated Industries Consortium IIC is just the right way. In this context, Herfurth & Partner and Vandenberg & Feliu offered helpful information concerning business opportunities in the US to interested persons at the Foreign Trade Day. As members of the Alliuris group, Herfurth and Vandenberg are closely associated and together organise business creations and business development in the US.



Competence Centre „Mittelstand 4.0“ opens General Factory

The competence centre “Mittelstand 4.0” presented its first model of a “General Factory” at the Hanover Industrial Fair. The General Factory is a demonstration plant for integrated production. The presentation was opened by Lower Saxony's Minister for Economic Affairs Olaf Lies at the Robotation Academy at the fairground. He emphasised that the competence center in Lower Saxony was the first among several centers tendered by the Federal Ministry of Economics in Germany. Project partners and associated parties are universities and research institutes with the focus on technology - Herfurth & Partner represents the area of law and economics, also with its international aspects in the major markets in the world as USA, Brazil, Russia, India and China.

News

Recall risks for Automobile suppliers in the USA

More than 60 million vehicles were recalled in 2014 in the US due to possible defects. That is more recalls than during the preceding four years combined. In the first half of 2015, the recalls have already amounted to 30 million. In the second half of the year, Volkswagen will significantly influence the number of recalls expected. "Quality management does play a prominent role for its suppliers, in order to limit the risks from US product liability", said Ulrich Herfurth, partner of Herfurth & Partner which hosted the automotive conference. „Suppliers need to be aware that the OEM will consistently enforce their quality management standards. Product liability insurance is also used to hedge the risk of liability. However, insurance companies offer recall insurance only hesitantly, contractual liability recoveries are often not covered by the insurance policies." Therefore, Ray Vandenberg, US attorney from New York recommends that the corporate structure should be such that, in case of doubt, only the US importer or a subsidiary is held liable but the liability does not penetrate to the parent company.

VHM among top law firms in the recent JUVE rankings

The law journal JUVE anew recommended VHM as one of the top Austrian law firms in the area of bankruptcy and restructuring in its January / February 2016 issue. Partner Karl Ludwig Vavrovsky was characterised as the best known expert who is still one of the most important liquidators in Salzburg. The November / December 2015 issue already reported about VHM – but in the area of conflict resolution. The journal described the firm as a highly regarded partner when it comes to processes, in which especially preventive and strategic conflict resolution, including litigation PR, is on the agenda.

Changes to the AIM Rules for Companies

Having come into effect on 1 January 2016, changes to the AIM Rules will predominantly affect investing companies and cash shells. Investing companies listed on AIM will be required to meet higher fundraising thresholds for admissions to listing (the London Stock Exchange now considers it appropriate to raise the threshold given the original threshold was set in 2005) in addition to the shortening of the time period during



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which an AIM listed company must undertake a reverse takeover following a fundamental disposal. Please visit www.alliuris.com "News" to learn more about the changes.

CALENDAR 2016

02 - 05 June 16	General Meeting	Copenhagen
12 - 16 July 16	Summer School	Hanover
07 - 09 Oct 16	Board Meeting	New York

Members, guests and spouses are invited to attend the meetings. Details will be forwarded and also published in www.alliuris.org.

Impressum

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